

The Smart Choice

Acquiring today's technology is often more difficult, confusing and expensive than it should be. At PC University, we understand the complex nature of education, government and business. We can help you access the right technology for your individual needs — quickly, easily and affordably.

Founded in 1996, PC University is a full-service technology solutions provider offering more than a decade of experience with the K-12 education, higher education, government and business markets. We deliver today's best technology and educational programs, as well as competitive pricing from more than 250 manufacturers — giving your school or district the technology tools it needs to succeed.

Our cutting-edge educational offerings, however, are just the beginning. PC University also delivers a vast range of solutions targeted specifically toward small to midsize businesses (SMBs) and government agencies seeking to enhance productivity. In addition to offering productivity-enhancing technology products from more than 150 manufacturers, we proudly supply such value-added services as technical support, financing assistance, special product allocation and training. Individual customers can also use PC University's one-on-one expertise to obtain their personal technology solutions.





Solutions for Every Size Need

Because PC University provides a comprehensive offering of today's most innovative products, we can be the most convenient, single-source partner for all your technology needs.

Look to us to deliver comprehensive solutions in the following categories:

PC Workstations and Servers

Regardless of your computing challenges, we can help solve them with workstations from Acer, Compaq, Hewlett-Packard and Lenovo or with custom-built systems that address your specific needs.

Portable Computers

Maximize student and employee productivity with mobile computers that help them work anywhere, anytime. We offer notebook computers from a variety of today's top manufacturers, including Acer, Compaq, Lenovo, Sony and Toshiba.

Networking Solutions

Share data and applications quickly and easily with networking technology. Choose from our wide range of solutions — products from such leaders as 3Com, Cisco Systems, D-Link Systems, HP, Intel, NETGEAR, Seagate Technology and SMC Networks — and let our networking specialists offer additional convenience by designing, installing and configuring your local area networks (LANs) and wide area networks (WANs).

IP Video Surveillance

Keep an eye on your school campuses, businesses or government agencies with state-of-the-art IP video surveillance solutions.

Peripherals, Accessories and Supplies

Customize your systems with the extras every user needs. Choose from our comprehensive portfolio of printers, scanners, digital cameras, LCDs and projectors — everything you need to improve efficiency and maximize your productivity. PC University is proud to be recognized as a NYS top-selling reseller for InFocus projectors and Lexmark, Ricoh and Xerox printers.

Software and Licensing

PC University offers the most innovative education and business software applications available today, including favorites from Adobe Systems, CA, Corel, McAfee, Microsoft, Novell and Symantec. Each software package is priced to help you maximize your resources and reach your business or educational goals.

Services That Simplify Your Life

At PC University, our service and support starts long before the sale — and continues long after. We offer pre-sale consultation, installation and technical support on all our technology solutions.

Flexible Financing Options

Not only does PC University cover all the technical bases, we offer an array of financing options that can stretch your purchasing power and reduce your exposure. Whether you need student-leasing options or PO financing solutions, we can help you better manage your technology purchases and keep your payments affordable.

Help Desk and Call Dispatch Service

Thanks to a partnership with Ingram Micro, PC University also offers a full Help Desk and Call Dispatch service to assist with all your technical support needs. The Help Desk provides telephone support for multimanufacturer software, hardware and networking solutions. And if your problem cannot be resolved by phone, the PC University Help Desk will dispatch the call to one of our national, on-site service provider partners.

Ricoh's DocumentMall

This software enables users to securely store, edit, share and retrieve documents and files from their desktops via the internet, and securely scan hard-copy documents directly from Ricoh multifunction printers. DocumentMall also creates a secure environment to share digital images by automatically encrypting documents scanned from the MFP, a feature not offered by standard "scan to e-mail" functions. Accessible 24 hours a day, seven days a week, DocumentMall enables employees to work on documents from remote locations and in real time.





Solution Spotlights

Educational Software Solutions

PC University is a certified dealer for numerous educational software manufacturers, including:

- Bytes of Learning
- Knowledge Adventure
- Inspiration
- Riverdeep (Edmark, The Learning Co.)
- Kidspiration
- Sunburst

Eduss

PC University would like to introduce you to an innovative online tutorial and assessment program.

Eduss has developed the world's first Integrated Multi-Dimensional Teaching Assistant (IMTA) that redefines the role of today's teacher and school by managing the acceleration of information and the time constraints put on the entire system.

In over 3,000 schools worldwide, the Eduss IMTA:

- Assesses the children's level of knowledge and understanding in Math, English and Phonics, identifying missed concepts that are fundamental to each topic area.
- Automatically tutors children on each missed concept, enabling them to accelerate to new concepts in a one-to-one learning environment.
- Provides teachers with tools to support children at individual levels. You'll find unlimited lesson plans, practice exercises, tutorials and homework that can be used in the classroom as teaching resources, printed worksheets or in workbook form.
- Ensures children have optimum access to the learning resources that can be deployed in the home and practiced as many times as needed with no embarrassment, no lost homework and with the involvement of parents.

The Eduss family of products is available in the Northeast only through PC University, who is proud to be the exclusive education channel reseller for this software in Connecticut, New Hampshire, New Jersey, New York, Pennsylvania and Vermont.

Ricoh Color Printers

PC University offers a complete line of Ricoh network-capable printers that print in black and white, color or both — for high speed, high efficiency and ultimate affordability. Each printer is engineered to maximize resources, minimize consumption of materials and optimize productivity, so you can cut costs and boost output across your entire operation.